REPORT PACK

# Kauri Joinery Ltd

## Monthly management pack

1 Oct 2026 to 31 Oct 2026

Kia ora Aroha and Dave,

Attached are last month's management reports. Debtors over 60 days are on the Aged Receivables page; happy to talk through anything on our call.

Ngā mihi,
Tui

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Figures pulled from Xero on 5 Nov 2026 at 19:42 GMT+13. Amounts in NZD unless shown otherwise.
Prepared by Tui Ledger Bookkeeping.

Kauri Joinery Ltd

# Profit and Loss

1 Oct 2026 to 31 Oct 2026

| | 1 Oct 2026-31 Oct 2026 |
|---|---|
| **Income** | |
| Joinery contracts | 140,446.11 |
| Kitchen installs | 50,432.48 |
| Repairs and maintenance | 8,763.41 |
| **Total Income** | **199,642.00** |
| **Less Cost of Sales** | |
| Timber and sheet materials | 73,569.81 |
| Hardware and fittings | 13,603.88 |
| Subcontractors | 20,407.93 |
| **Total Cost of Sales** | **107,581.62** |
| **Gross Profit** | **92,060.38** |
| **Less Operating Expenses** | |
| Wages and salaries | 40,871.65 |
| Workshop lease | 6,879.36 |
| Vehicle expenses | 3,418.30 |
| ACC levies | 1,176.79 |
| Tool hire | 929.45 |
| Power | 1,338.70 |
| Accounting fees | 648.06 |
| **Total Operating Expenses** | **55,262.31** |
| **Net Profit** | **36,798.07** |

Kauri Joinery Ltd

# Balance Sheet

As at 31 Oct 2026

| | 31 Oct 2026 |
|---|---|
| **Assets** | |
| **Bank** | |
| Business Cheque Account | 81,874.05 |
| **Total Bank** | **81,874.05** |
| **Current Assets** | |
| Accounts Receivable | 218,184.78 |
| Inventory | 21,978.61 |
| **Total Current Assets** | **240,163.39** |
| **Fixed Assets** | |
| Plant and Equipment | 153,468.00 |
| Less Accumulated Depreciation | (43,117.20) |
| **Total Fixed Assets** | **110,350.80** |
| **Total Assets** | **432,388.24** |
| **Liabilities** | |
| **Current Liabilities** | |
| Accounts Payable | 46,753.94 |
| GST | 12,976.43 |
| Wages Payable | 11,684.27 |
| **Total Current Liabilities** | **71,414.64** |
| **Non-current Liabilities** | |
| Equipment Loan | 91,350.00 |
| **Total Non-current Liabilities** | **91,350.00** |
| **Total Liabilities** | **162,764.64** |
| **Net Assets** | **269,623.60** |
| **Equity** | |
| Owner's Capital | 73,080.00 |
| Retained Earnings | 196,543.60 |
| **Total Equity** | **269,623.60** |

Kauri Joinery Ltd

# Executive Summary

Month ending 31 Oct 2026

| | Oct 2026 | Sep 2026 | Variance |
|---|---|---|---|
| **Profitability** | | | |
| Income | 199,642.00 | 188,464.77 | 6% |
| Gross Profit | 92,060.38 | 104,152.81 | -12% |
| Expenses | 55,262.31 | 56,986.83 | -3% |
| Net Profit | 36,798.07 | 47,165.98 | -22% |
| **Performance** | | | |
| Gross Profit Margin | 46% | 55% | |
| Net Profit Margin | 18% | 25% | |

Kauri Joinery Ltd

# Aged Receivables Summary

As at 5 Nov 2026

| Contact | Current | 1-30 days | 31-60 days | 61-90 days | 90+ days | Total |
|---|---|---|---|---|---|---|
| Fletcher Living | 47,912.01 | 0.00 | 38,400.00 | 0.00 | 0.00 | 86,312.01 |
| Mitchell & Sons Builders | 32,875.96 | 9,850.00 | 0.00 | 0.00 | 0.00 | 42,725.96 |
| Ponsonby Fitout Group | 32,390.09 | 0.00 | 0.00 | 0.00 | 0.00 | 32,390.09 |
| Waiheke Holiday Homes | 21,272.69 | 4,210.00 | 0.00 | 0.00 | 0.00 | 25,482.69 |
| Tamaki Schools Trust | 21,593.39 | 0.00 | 0.00 | 0.00 | 0.00 | 21,593.39 |
| J. Patel | 16,195.05 | 0.00 | 0.00 | 0.00 | 0.00 | 16,195.05 |
| R. & K. Lawson | 7,756.17 | 0.00 | 0.00 | 0.00 | 0.00 | 7,756.17 |
| **Total** | **179,995.36** | **14,060.00** | **38,400.00** | **0.00** | **0.00** | **232,455.36** |

*Outstanding balances as at the date this pack was generated, grouped by days past the due date.*

Kauri Joinery Ltd

# Aged Payables Summary

As at 5 Nov 2026

| Contact | Current | 1-30 days | 31-60 days | 61-90 days | 90+ days | Total |
|---|---|---|---|---|---|---|
| Carter Holt Timber | 19,364.68 | 0.00 | 0.00 | 0.00 | 0.00 | 19,364.68 |
| Blum NZ | 3,890.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,890.00 |
| Kowhai Electrical | 2,140.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,140.00 |
| **Total** | **25,394.68** | **0.00** | **0.00** | **0.00** | **0.00** | **25,394.68** |

*Outstanding balances as at the date this pack was generated, grouped by days past the due date.*

Kauri Joinery Ltd

# Bank Summary

1 Oct 2026 to 31 Oct 2026

| Bank Accounts | Opening Balance | Cash Received | Cash Spent | Closing Balance |
|---|---|---|---|---|
| Business Cheque Account | 61,744.37 | 206,278.93 | 219,021.01 | 49,002.29 |
| Business Savings | 26,461.88 | 17,937.30 | 11,527.42 | 32,871.76 |
| **Total** | **88,206.25** | **224,216.23** | **230,548.43** | **81,874.05** |