REPORT PACK

Kauri Joinery Ltd

Sample management pack

1 Oct 2026 to 31 Oct 2026

Kia ora Aroha and Dave,

Attached are last month's management reports. Debtors over 60 days are on the Aged Receivables page; happy to talk through anything on our call.

Ngā mihi,
Tui

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Figures pulled from Xero on 6 Nov 2026 at 20:16 GMT+13. Amounts in NZD unless shown otherwise.
Prepared by Tui Ledger Bookkeeping.

Kauri Joinery Ltd

Profit and Loss

1 Oct 2026 to 31 Oct 2026

	1 Oct 2026-31 Oct 2026
Income	
Joinery contracts	140,446.11
Kitchen installs	50,432.48
Repairs and maintenance	8,763.41
Total Income	**199,642.00**
Less Cost of Sales	
Timber and sheet materials	73,569.81
Hardware and fittings	13,603.88
Subcontractors	20,407.93
Total Cost of Sales	**107,581.62**
Gross Profit	**92,060.38**
Less Operating Expenses	
Wages and salaries	40,871.65
Workshop lease	6,879.36
Vehicle expenses	3,418.30
ACC levies	1,176.79
Tool hire	929.45
Power	1,338.70
Accounting fees	648.06
Total Operating Expenses	**55,262.31**
Net Profit	**36,798.07**

Kauri Joinery Ltd

Balance Sheet

As at 31 Oct 2026

	31 Oct 2026
Assets	
Bank	
Business Cheque Account	82,150.47
Total Bank	**82,150.47**
Current Assets	
Accounts Receivable	218,184.78
Inventory	21,978.61
Total Current Assets	**240,163.39**
Fixed Assets	
Plant and Equipment	153,468.00
Less Accumulated Depreciation	(43,117.20)
Total Fixed Assets	**110,350.80**
Total Assets	**432,664.66**
Liabilities	
Current Liabilities	
Accounts Payable	46,753.94
GST	12,976.43
Wages Payable	11,684.27
Total Current Liabilities	**71,414.64**
Non-current Liabilities	
Equipment Loan	91,350.00
Total Non-current Liabilities	**91,350.00**
Total Liabilities	**162,764.64**
Net Assets	**269,900.02**
Equity	
Owner's Capital	73,080.00
Retained Earnings	196,820.02
Total Equity	**269,900.02**

Kauri Joinery Ltd

Trial Balance

As at 31 Oct 2026

Account	Debit	Credit	YTD Debit	YTD Credit
Business Cheque Account	82,150.47		82,150.47	
Accounts Receivable	218,184.78		218,184.78	
Inventory	21,978.61		21,978.61	
Plant and Equipment	153,468.00		153,468.00	
Less Accumulated Depreciation		43,117.20		43,117.20
Accounts Payable		46,753.94		46,753.94
GST		12,976.43		12,976.43
Wages Payable		11,684.27		11,684.27
Equipment Loan		91,350.00		91,350.00
Owner's Capital		73,080.00		73,080.00
Retained Earnings		196,820.02		196,820.02
Joinery contracts		140,446.11		140,446.11
Kitchen installs		50,432.48		50,432.48
Repairs and maintenance		8,763.41		8,763.41
Timber and sheet materials	73,569.81		73,569.81	
Hardware and fittings	13,603.88		13,603.88	
Subcontractors	20,407.93		20,407.93	
Wages and salaries	40,871.65		40,871.65	
Workshop lease	6,879.36		6,879.36	
Vehicle expenses	3,418.30		3,418.30	
ACC levies	1,176.79		1,176.79	
Tool hire	929.45		929.45	
Power	1,338.70		1,338.70	
Accounting fees	648.06		648.06	
Historical Adjustment	36,798.07		36,798.07	
Total	**675,423.86**	**675,423.86**	**675,423.86**	**675,423.86**

Kauri Joinery Ltd

Executive Summary

Month ending 31 Oct 2026

	Oct 2026	Sep 2026	Variance
Profitability			
Income	199,642.00	188,464.77	6%
Gross Profit	92,060.38	104,152.81	-12%
Expenses	55,262.31	56,986.83	-3%
Net Profit	36,798.07	47,165.98	-22%
Performance			
Gross Profit Margin	46%	55%	
Net Profit Margin	18%	25%	

Kauri Joinery Ltd

Budget Summary

1 Oct 2026 to 31 Oct 2026

Account	Oct-26
Income	
Joinery contracts	128,400.00
Kitchen installs	46,200.00
Repairs and maintenance	8,100.00
Total Income	**182,700.00**
Expenses	
Timber and sheet materials	51,300.00
Hardware and fittings	12,600.00
Subcontractors	18,200.00
Wages and salaries	41,800.00
Workshop lease	6,900.00
Vehicle expenses	3,400.00
ACC levies	1,180.00
Tool hire	940.00
Power	1,320.00
Accounting fees	650.00
Total Expenses	**138,290.00**
Net Profit	**44,410.00**

Kauri Joinery Ltd

Aged Receivables Summary

As at 6 Nov 2026

Contact	Current	1-30 days	31-60 days	61-90 days	90+ days	Total
Fletcher Living	51,219.01	0.00	38,400.00	0.00	0.00	89,619.01
Mitchell & Sons Builders	34,247.14	9,850.00	0.00	0.00	0.00	44,097.14
Ponsonby Fitout Group	33,357.98	0.00	0.00	0.00	0.00	33,357.98
Waiheke Holiday Homes	22,159.93	4,210.00	0.00	0.00	0.00	26,369.93
Tamaki Schools Trust	22,238.66	0.00	0.00	0.00	0.00	22,238.66
J. Patel	9,791.35	0.00	0.00	0.00	0.00	9,791.35
R. & K. Lawson	8,159.46	0.00	0.00	0.00	0.00	8,159.46
Total	**181,173.53**	**14,060.00**	**38,400.00**	**0.00**	**0.00**	**233,633.53**

Outstanding balances as at the date this pack was generated, grouped by days past the due date.

Kauri Joinery Ltd

Aged Payables Summary

As at 6 Nov 2026

Contact	Current	1-30 days	31-60 days	61-90 days	90+ days	Total
Carter Holt Timber	19,364.68	0.00	0.00	0.00	0.00	19,364.68
Blum NZ	3,890.00	0.00	0.00	0.00	0.00	3,890.00
Kowhai Electrical	2,140.00	0.00	0.00	0.00	0.00	2,140.00
Total	**25,394.68**	**0.00**	**0.00**	**0.00**	**0.00**	**25,394.68**

Outstanding balances as at the date this pack was generated, grouped by days past the due date.

Kauri Joinery Ltd

Bank Summary

1 Oct 2026 to 31 Oct 2026

Bank Accounts	Opening Balance	Cash Received	Cash Spent	Closing Balance
Business Cheque Account	61,723.52	206,278.93	218,730.11	49,272.34
Business Savings	26,452.94	17,937.30	11,512.11	32,878.13
Total	**88,176.46**	**224,216.23**	**230,242.22**	**82,150.47**

Kauri Joinery Ltd

Unpaid Invoices

As at 6 Nov 2026

Number	Contact	Date	Due	Days overdue	Currency	Amount due
INV-1103	Fletcher Living	26 Aug 2026	25 Sep 2026	42	NZD	38,400.00
INV-1104	Mitchell & Sons Builders	19 Sep 2026	19 Oct 2026	18	NZD	9,850.00
INV-1105	Waiheke Holiday Homes	1 Oct 2026	31 Oct 2026	6	NZD	4,210.00
INV-1057	Waiheke Holiday Homes	8 Oct 2026	7 Nov 2026		NZD	8,418.24
INV-1055	Waiheke Holiday Homes	11 Oct 2026	10 Nov 2026		NZD	8,418.24
INV-1049	Fletcher Living	18 Oct 2026	17 Nov 2026		NZD	31,377.07
INV-1053	Mitchell & Sons Builders	20 Oct 2026	19 Nov 2026		NZD	13,010.00
INV-1060	Ponsonby Fitout Group	21 Oct 2026	20 Nov 2026		NZD	9,183.53
INV-1054	Mitchell & Sons Builders	22 Oct 2026	21 Nov 2026		NZD	13,010.00
INV-1061	Ponsonby Fitout Group	23 Oct 2026	22 Nov 2026		NZD	9,183.53
INV-1062	Ponsonby Fitout Group	24 Oct 2026	23 Nov 2026		NZD	9,183.53
INV-1064	Tamaki Schools Trust	26 Oct 2026	25 Nov 2026		NZD	9,183.53
INV-1059	J. Patel	27 Oct 2026	26 Nov 2026		NZD	6,887.65
INV-1063	Tamaki Schools Trust	30 Oct 2026	29 Nov 2026		NZD	9,183.53
INV-1066	R. & K. Lawson	30 Oct 2026	29 Nov 2026		NZD	5,739.71
INV-1043	Mitchell & Sons Builders	1 Nov 2026	1 Dec 2026		NZD	4,113.57
INV-1047	Tamaki Schools Trust	1 Nov 2026	1 Dec 2026		NZD	3,871.60
INV-1048	R. & K. Lawson	1 Nov 2026	1 Dec 2026		NZD	2,419.75
INV-1042	Mitchell & Sons Builders	2 Nov 2026	2 Dec 2026		NZD	4,113.57
INV-1046	Ponsonby Fitout Group	3 Nov 2026	3 Dec 2026		NZD	5,807.39
INV-1040	Fletcher Living	4 Nov 2026	4 Dec 2026		NZD	9,920.97
INV-1041	Fletcher Living	4 Nov 2026	4 Dec 2026		NZD	9,920.97
INV-1044	Waiheke Holiday Homes	5 Nov 2026	5 Dec 2026		NZD	5,323.45
INV-1045	J. Patel	5 Nov 2026	5 Dec 2026		NZD	2,903.70

Unpaid Invoices (continued)

As at 6 Nov 2026

Number	Contact	Date	Due	Days overdue	Currency	Amount due
Total	**24 items**				**NZD**	**233,633.53**

Kauri Joinery Ltd

Invoices Raised

1 Oct 2026 to 31 Oct 2026

Number	Contact	Date	Due	Status	Currency	Total	Still due
INV-1065	R. & K. Lawson	1 Oct 2026	31 Oct 2026	Paid	NZD	5,739.71	0.00
INV-1105	Waiheke Holiday Homes	1 Oct 2026	31 Oct 2026	Awaiting payment	NZD	4,210.00	4,210.00
INV-1052	Mitchell & Sons Builders	2 Oct 2026	1 Nov 2026	Paid	NZD	13,010.00	0.00
INV-1056	Waiheke Holiday Homes	2 Oct 2026	1 Nov 2026	Paid	NZD	8,418.24	0.00
INV-1050	Fletcher Living	4 Oct 2026	3 Nov 2026	Paid	NZD	31,377.07	0.00
INV-1051	Fletcher Living	4 Oct 2026	3 Nov 2026	Paid	NZD	31,377.07	0.00
INV-1058	J. Patel	6 Oct 2026	5 Nov 2026	Paid	NZD	6,887.65	0.00
INV-1057	Waiheke Holiday Homes	8 Oct 2026	7 Nov 2026	Awaiting payment	NZD	8,418.24	8,418.24
INV-1055	Waiheke Holiday Homes	11 Oct 2026	10 Nov 2026	Awaiting payment	NZD	8,418.24	8,418.24
INV-1049	Fletcher Living	18 Oct 2026	17 Nov 2026	Awaiting payment	NZD	31,377.07	31,377.07
INV-1053	Mitchell & Sons Builders	20 Oct 2026	19 Nov 2026	Awaiting payment	NZD	13,010.00	13,010.00
INV-1060	Ponsonby Fitout Group	21 Oct 2026	20 Nov 2026	Awaiting payment	NZD	9,183.53	9,183.53
INV-1054	Mitchell & Sons Builders	22 Oct 2026	21 Nov 2026	Awaiting payment	NZD	13,010.00	13,010.00
INV-1061	Ponsonby Fitout Group	23 Oct 2026	22 Nov 2026	Awaiting payment	NZD	9,183.53	9,183.53
INV-1062	Ponsonby Fitout Group	24 Oct 2026	23 Nov 2026	Awaiting payment	NZD	9,183.53	9,183.53
INV-1064	Tamaki Schools Trust	26 Oct 2026	25 Nov 2026	Awaiting payment	NZD	9,183.53	9,183.53
INV-1059	J. Patel	27 Oct 2026	26 Nov 2026	Awaiting payment	NZD	6,887.65	6,887.65
INV-1063	Tamaki Schools Trust	30 Oct 2026	29 Nov 2026	Awaiting payment	NZD	9,183.53	9,183.53
INV-1066	R. & K. Lawson	30 Oct 2026	29 Nov 2026	Awaiting payment	NZD	5,739.71	5,739.71
Total	**19 items**				**NZD**	**233,798.30**	**136,988.56**

Kauri Joinery Ltd

Draft Invoices

As at 6 Nov 2026

Number	Contact	Date	Due	Status	Currency	Total
INV-1106	Mitchell & Sons Builders	4 Nov 2026	4 Dec 2026	Draft	NZD	6,723.36
INV-1107	Waiheke Holiday Homes	5 Nov 2026	5 Dec 2026	Awaiting approval	NZD	3,361.68
Total	**2 items**				**NZD**	**10,085.04**

Kauri Joinery Ltd

Unpaid Bills

As at 6 Nov 2026

Number	Contact	Date	Due	Days overdue	Currency	Amount due
BILL-387	Carter Holt Timber	23 Oct 2026	12 Nov 2026		NZD	14,620.00
BILL-388	Blum NZ	28 Oct 2026	17 Nov 2026		NZD	3,890.00
BILL-389	Kowhai Electrical	30 Oct 2026	19 Nov 2026		NZD	2,140.00
BILL-368	Carter Holt Timber	4 Nov 2026	24 Nov 2026		NZD	4,744.68
Total	**4 items**				**NZD**	**25,394.68**